**We are Growing! Are you the dynamic Sales Executive we are looking for?**

As Our Sales Executive You Will:

Possess strong communication, negotiation and interpersonal skills. You are self-motivated and driven to surpass targets. You possess a positive attitude. You plan and manage your time effectively to meet deadlines. You possess excellent sales, prospecting and closing skills. You enjoy meeting new people and understand the power of networking.

As Our Sales Executive You Will Be Responsible For:

1. Generating leads

2. Visiting prospects and clients to evaluate and identify needs and present business solutions

3. Managing client portfolio and deepening relationships with clients

4. Processing orders and quotations

5. Exceeding sales targets

Qualifications:

1. A Bachelor's degree in Marketing or related field

2. 3+ years sales experience

3. Proven track record of exceeding sales targets

4. Familiarity with different sales techniques & pipeline management

5. Own a reliable motor vehicle & able to travel islandwide

6. Proficiency in the use of Microsoft Office Suite

7. Experience in sales of office furniture & stationery is preferred but not a requirement